

Top 10 Buyer & Seller Mistakes

Buyer Mistakes:

1. Shopping before pre-approval
2. Forgetting closing costs
3. Waiving inspections
4. Making big purchases in escrow
5. Choosing the wrong agent
6. Only looking at monthly payment
7. Ignoring HOA rules
8. Forgetting resale value
9. Relying on photos only
10. Not understanding loan options

Seller Mistakes:

1. Overpricing
2. Ignoring repairs
3. Poor photos
4. Being home during showings
5. Emotional decisions
6. Refusing to negotiate
7. Not preparing for inspection repairs
8. Poor home prep
9. Hiring an agent without marketing
10. Waiting too long to list

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